



## **eBay Selling Explained: How to Really Make Money Selling on Ebay**

*Nick Vulich*

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What's your eBay story?

My name is Nick Vulich.

Over the years I have had the opportunity to work with and talk to hundreds of eBay sellers. Some of them were brand new to eBay others have been selling for ten years or more now.

Every one of them has a unique story about how they got started selling on eBay, and about what they expect to take away from it.

Many people I know embraced eBay because it gave them a real opportunity to start their own businesses with little or no risk, other than the time they invested. A lot of parents have looked at eBay as a chance to stay home with their children and be with them as they are growing up.

For others, eBay has supplemented a lifetime of low wage jobs, or has given them hope after being laid off from a lifetime career in corporate America.

Some have used their eBay incomes as a stepping stone to other careers. Many have become consultants or experts in the product lines that they started selling on eBay. Some have become instructors helping other people to start and operate successful online businesses.

For me, eBay gave me extra money to buy new cars and a bigger house when I was working. After a corporate layoff in 2004, selling on eBay gave me the opportunity to build a strong and solid business of my own. Over the last year eBay has become my stepping stone to a new career in writing, and helping other people learn how to start selling on eBay.

Discover ten tips that will help you grow your eBay business -

How to build your brand

Why you need to experiment with new products

Why automating everyday tasks will make your eBay business run smoother

Why price doesn't matter

Why free shipping might not be the answer

Why you need to have fun with your work

How selling for charity with eBay Giving Works can help you build sales

Why you need to automate shipping

What numbers really matter if you want to make a profit

Why you need to make time for yourself

Learn why you need a Plan B

Do you remember Woolworth's, Grants, Circuit City, the Commodore 64 computer, or have you paid attention to what's happening to Blockbuster Video? eBay is currently the big kid on the block, but that can change - quickly. We'll explain why everyone needs to have a Plan B, and what alternative sites are available

today.

#### About the Author

Nick Vulich has been a power seller and top rated seller on eBay since 1999. During that time he has completed 29,439 transactions with a 99.9% feedback rating. He is a top 100 reviewer on eBay, and is the author of Freaking Idiots Guide to Selling on eBay: How anyone can make \$100 or more everyday selling on eBay.

His previous book about selling on eBay, eBay Unleashed: A beginners guide to selling on eBay is still selling well on Kindle. His newest book Freaking Idiots Guide to Making Money with Fiverr, How people are making \$1000 a month providing simple services is available now on Kindle.

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# **From Reader Review eBay Selling Explained: How to Really Make Money Selling on Ebay for online ebook**

## **Moon says**

As someone who has sold on ebay for over fifteen years, I am always on the lookout for tips on how to make my business more effective.

This book is a real Gem! After reading it, couldn't put it down... read the whole book in about three hours, after I was right on my ebay... fixing things :)

Thanks for a really informative book, that is making me think outside the ebay box :)

Also it has a great list in the back of the other auction sites out there, and what you can expect or not expect... which is so useful!

All in all, I am delighted to have won this on Goodreads, and I would recommend it to anyone wanting to sell a little or a lot on ebay.

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## **Lance Gettler says**

I was sent a review copy of this book, and like the author states it's a quick easy read. I've sold on Ebay before so some of what the author had to say I'd already heard, but it did have some new tips I hadn't heard before and if you're new to selling on Ebay the book would be a good place to start.

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## **Hazel says**

Excellent book, I learned a lot. I'm going to start selling on eBay.

This is a fast easy to read book with vital information on how to sell on eBay and be successful.

I highly recommend this book.

I received this book free from the author, but this did in no way influence my decision.

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